

SHIPS Newsletter

Sepesi, Inc.

Welcome to SHIPS news...

Everyone here at Sepesi, Inc. would like to thank all of you for another wonderful year. The year 2000 was a record breaking one for SHIPS™ — sales increased 200% from 1999. We have been very busy making improvements and there are many important changes to note. SHIPS is now up to version 3.0, which now provides compliance with the new SED.

QAD User Conference...

Sepesi, Inc. will be a Corporate Sponsor at this year's QAD Conference in San Antonio, Texas May 20 - 23, 2001. Sepesi will also be hosting a Roundtable Discussion with Stewart Finklestein from QAD on "Shipping in a Global Environment." As marketing trends move towards a global economy, companies are faced with the daunting task of tracking imported goods and managing exports. This roundtable discussion will focus on the business issues facing logistic managers. Topics will include Customs requirements, documentation, regulations, compliance, and duty drawback. We are looking forward to seeing all of you at the conference.

We will be at **Booths 223 & 322**. Stop by, say hello, throw a dart and win a prize!

May 2001

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Special points of interest:

- Sepesi is a Corporate Sponsor at the QAD User Conference
- Sepesi, Inc. will be at **BOOTHS 223 & 322**
- We are hosting a Roundtable Discussion
- Newest SHIPS Version 3.0
- SED & SLI Changes

New SED & SLI ...

In October of 2000 the US government made some changes to the Shipper's Export Declaration (SED). There were over six new fields added and changes were made to the column format. The new SED is now mandatory for all exporters (as of April 1, 2001.) Because of the changes to the SED we also had to change the format of our Shipper's Letter of Instruction (SLI). In SHIPS the SLI is based on the same fields as the SED. We sent all SHIPS users the new SED and SLI on disk with installation instructions. If you did not receive them please let us know and we will forward you a copy.

Bill of Lading Module ...

We have often been asked if we offer a Bill of Lading Module. Because so many people asked us about this, it is now the latest module available in SHIPS. This is available not only to importers and exporters, but to domestic shippers as well. This module will allow for a Bill of Lading (BOL) form to be created from both a sales order and/or a DRP order. The format of the BOL is compliant with the Voluntary Inter-Industry Commerce Standard (VICS). Using this module will save time for those who use a Bill of Lading on a regular basis.



The SHIPS Import Module is designed to make the importing process simpler. This allows companies to manage the costs of importing, obtain the duty drawback they are entitled to, and have accurate and verifiable records to substantiate their claims.

The Newest Version of SHIPS 3.0

The following are some of the upgrades for SHIPS Version 3.0:

1. Bill of lading module (additional cost)
2. Export Item Maintenance - Packaging Detail
3. Create Export from DRP Order (new program)
4. Support for Centralized Sales Orders
5. Export item by site
6. Denied Party search by site
7. Embargoed country groups by site
8. Denied Party Maintenance (new program)
9. Schedule B Maintenance (new program)
10. Exchange rates logic changes
11. Port of Export
12. Export Item Inquiry changes
13. Schedule B Inquiry changes
14. Export Management Report changes
15. Export Maintenance
16. Export Create from Sales Order
17. Export Control File Maintenance

The above features are in the current version of SHIPS 3.0. A more detailed list of the above changes can be found in our 3.0 press release. We will periodically send out a newsletter to inform SHIPS users of our upgrades. If you have any questions we encourage you to call.

The developers of the SHIPS package are always working on improving the software. Our plans are to globalize the SHIPS package so it can be used by overseas companies as well as those in the United States. This globalization feature, though not complete, has great potential in the international market. Currently our package is in use in Ireland and Canada.

**No Matter Where In The World You Export...
Launch SHIPS**



**Come & Visit us
At Explore 2001
The QAD User Conference**

**May 20 - 23, 2001
San Antonio, Texas**

BOOTH # 223 & 322



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Sepesi, Inc. is a consulting firm that specializes in PROGRESS and MFG/PRO consulting services. We offer a broad base of knowledge in manufacturing systems along with practical experience in installing configuring, customizing, performance tuning migrating to, and upgrading to new releases of MFG/PRO.

SHIPS – Sepesi Handling of International Processes System

This program is the first Import/Export Management System designed to seamlessly interface with QAD's MFG/PRO.

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